

From Box To First Backup In Less Than 30 Minutes



Storage Magazine Product of the Year Award: Gold Medal Winner

"ExaGrid remains one of the few vendors thinking about how a system grows with the customer. Kudos on taking it to the next level."



InfoWorld 100 Award Winner

"Being recognized for one of the most innovative IT projects of the year by InfoWorld is a great honor for GreenBank, we are very proud to have received this for our use of ExaGrid's disk-based backup technology."



Best Deployment Scenario Winner - Data Recovery

"ExaGrid's disk-based backup solution saves Gardner Trucking an estimated \$200K 24-hours after installation."

Gartner

ExaGrid Named a Gartner "Cool Vendor" in Data Protection

"Companies named 'Gartner Cool Vendors' are Innovative, Impactful, and Intriguing."

Symantec NetBackup Customers Can Add ExaGrid for Simple, Quick and Cost-Effective Disk-based Backup and Recovery

Efficient Disk-based backup requires close integration between the backup software and the disk device. That is the advantage delivered by the partnership between Symantec® and ExaGrid Systems®. Together, Symantec and ExaGrid provide a cost-effective disk-based backup solution that scales to meet the needs of demanding enterprise environments.

Symantec Veritas NetBackup™ users may be surprised how quickly they can have their first backup running on the ExaGrid. Many ExaGrid customers take only a few seconds to configure and are fully operational within thirty minutes.

With four simple steps, a few moments are all it takes.

Scalability That Meets Your Business Needs

The ExaGrid system fully leverages Symantec Veritas NetBackup's built-in backup to disk capabilities and adds the benefits of compression and byte level data de-duplication to save you money over standard disk solutions. It also leverages NetBackup's architecture ensuring high performance data protection, universal availability and simplified management of complex storage networks.

As your data grows, ExaGrid's scalable architecture enables you to simply plug in additional ExaGrid systems to create a larger virtual pool of storage, rather than a series of isolated boxes. NetBackup automatically recognizes this additional storage as well.

Together, ExaGrid Systems and Symantec enable your on- and off-site backups to grow with your needs without a lot of additional expense and on-going configuration and management.

Faster, More Reliable Backups

Your backups are faster and more reliable. You can back up a wide variety of information supported by NetBackup – from databases and Microsoft Exchange to files, engineering drawings, images, and more – all using NetBackup.

Unlike Virtual Tape Library (VTL) solutions, Symantec and ExaGrid Systems disk-based backup solutions don't require additional middleware that is costly and complicated to manage. Why make disk look like tape and add additional cost and management overhead?

You can also eliminate offsite tapes by having a copy of your backups off-site on disk using data de-duplication to efficiently transfer the data. Achieve faster and more reliable recoveries in the event of primary backup failure or other type of disaster, with minimal WAN bandwidth utilized because only the changes traverse the WAN.

Getting Started

It's a simple four-step process to point Symantec NetBackup backups to ExaGrid's "plug-and-play" disk-based backup system:

Step 1: Turn It On

ExaGrid is an appliance. No loading software. No complicated assembly. Simply unpack it, rack it, turn it on, and point to your existing backup jobs.



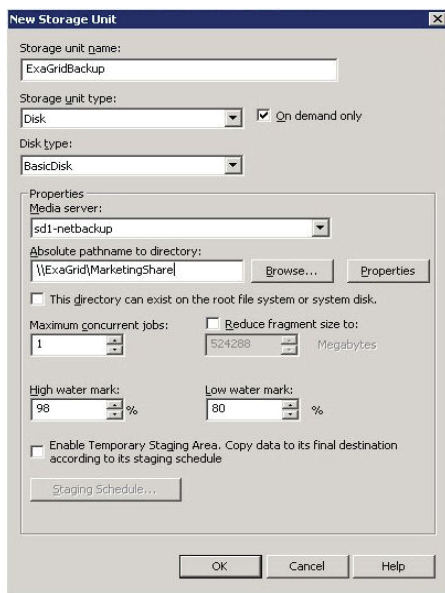
Step 2: Point and Click to Create a Share

Create share(s) on the ExaGrid System for Symantec NetBackup using its web interface. This graphic illustrates how simple this is. No installation or configuration process required.



Step 3: Define Shares

Using NetBackup, you can easily define an ExaGrid share as a Disk Storage Unit (DSU).



Step 4: Re-Direct Existing Backup Jobs

Via Symantec NetBackup, simply point the existing backup job(s) to the ExaGrid system's target share.

That's it for most installations. You may also choose to organize additional backups since the ExaGrid system is easily customized to fit your backup and business processes.

Symantec OpenStorage API

Symantec NetBackup customers can take advantage of ExaGrid's support of the Symantec OpenStorage API. This integration offers customers a faster, more powerful, and more easily managed solution.

ExaGrid's support of the Symantec OpenStorage API provides seamless integration between NetBackup and the ExaGrid disk-based backup system, including:

- Unified control and access of backup data stored on both local and remote ExaGrid systems, via the ability to track replication of backup data to an off-site ExaGrid system from within NetBackup
- ExaGrid integration with NetBackup Storage Lifecycle Policies, allowing NetBackup to manage the duplication of backup copies between local and remote ExaGrid systems, and to tape.
- Improved ability to monitor replicated backup status from within NetBackup via integrated NetBackup reporting
- Simplified disaster recovery via the ability to recover replicated backup data from an off-site ExaGrid system from within the NetBackup console
- Shorter backup windows via OpenStorage data transfer optimization, along with the combination of NetBackup media server load balancing and ExaGrid link balancing

Customer Example



Based in Madison, Wisconsin, American TV is a retailer of furniture, consumer electronics and appliances. With 15 stores in Wisconsin, Illinois, Iowa, Missouri and Michigan, American TV generates total sales of \$450 million and employs over 2,000 people.

"Our backup window has already been cut in half, and our month end backups are now completed well within the timeframe. With ExaGrid, we have cut our tape costs and we can now be sure that our backups have been completed every night."

– Matt Harris, Technology Integrator