

From Box to First Backup in Less Than 30 Minutes



Storage Magazine Product of the Year Award: Gold Medal Winner

"ExaGrid remains one of the few vendors thinking about how a system grows with the customer. Kudos on taking it to the next level."



InfoWorld 100 Award Winner

"Being recognized for one of the most innovative IT projects of the year by InfoWorld is a great honor for GreenBank, we are very proud to have received this for our use of ExaGrid's disk-based backup technology."



Best Deployment Scenario Winner - Data Recovery

"ExaGrid's disk-based backup solution saves Gardner Trucking an estimated \$200K 24-hours after installation."

ExaGrid Named a Gartner "Cool Vendor" in Data Protection

"Companies named 'Gartner Cool Vendors' are Innovative, Impactful, and Intriguing."

ExaGrid and CA: Simple, Quick and Cost-Effective Disk-Based Backup

CA ARCserve® Backup users may be surprised by how quickly they can have their first backup running on the most cost-effective and scalable disk-based backup system available on the market. Many ExaGrid customers are operating in 30 minutes. With four simple steps, a few moments are all it takes.

That's the power of the CA and ExaGrid Systems® partnership. Together, CA and ExaGrid provide the most scaleable, cost-effective and easiest to implement option for disk-based backup and recovery.

The ExaGrid system along with CA ARCserve Backup leverages the built-in ability to back up to disk and adds the benefits of compression and byte-level data deduplication to save you money over standard disk solutions. The scalable GRID architecture of the ExaGrid system means that as your data grows, you can simply plug in additional ExaGrid systems to create a larger virtual pool of storage rather than a series of isolated boxes. This approach unleashes the true power of CA ARCserve Backup and ExaGrid to grow with you, without a lot of additional expense and ongoing configuration and management.

Your backups are faster and more reliable. You can back up a wide variety of information supported by CA ARCserve Backup, including databases, Exchange, applications, files, engineering drawings, images and more.

You can also eliminate offsite tapes by having a copy of your backups offsite on disk using data deduplication to efficiently transfer the data. This allows you to achieve faster and more reliable recoveries in the event of a disaster with minimal WAN bandwidth utilized since only the changes traverse the WAN.

Immediate Advantages

- 30% of the cost of standard SATA storage due to a unique combination of compression and byte-level data deduplication
- Cut backup window by as much as 80%
- Meet service-level goals and improve RTO since disk is significantly faster and more reliable than writing to and restoring from tape
- Efficiently copy backup data automatically to a second site since only the bytes that change between backups traverse the WAN
- Automatically receive problem and status notifications

Ongoing Advantages

As your data grows, add capacity into a single virtual system versus creating separate islands of backup storage with simple plug-and-play expansion. You can also manage growth via automatic load balance and capacity management.



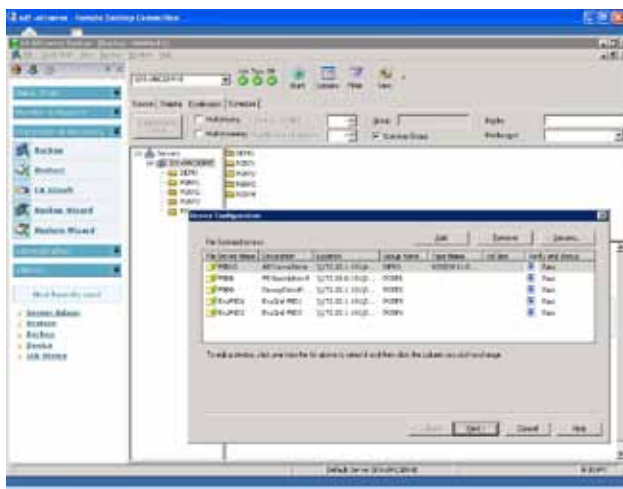
ExaGrid® Cost-Effective Disk-Based Backup™

Getting Started

It's a simple four-step process to point backups by CA ARCserve Backup to the ExaGrid "plug-and-play" disk-based backup system:

Step 1: Turn It On

ExaGrid is an appliance. No loading software. No complicated assembly. Simply unpack it, rack it, turn it on, and point to your existing backup jobs.



Step 2: Point and Click to Create a Share

Create the share(s) on the ExaGrid system for CA ARCserve Backup using its web interface. This graphic illustrates how simple this can be. No installation or configuration process required.



Step 3: Define Shares

Using CA ARCserve, you can easily define an ExaGrid share as a File System Device.

Step 4: Redirect Existing Backup Jobs

Using CA ARCserve Backup, simply point the existing backup job(s) to the ExaGrid system's target share.

That's it for most installations. You may also choose to do additional organization of backups since the ExaGrid system is easily customized to fit your backup and business processes.

Complementary CA ARCserve Backup Features

CA ARCserve Backup provides a complete, flexible and integrated backup and recovery solution for Windows, NetWare, Linux and UNIX environments. For large datacenters, individual departments and small to medium sized businesses (SMB), CA ARCserve Backup protects and helps ensure the availability of all critical applications and data. It features the highest levels of hardware support for even the largest devices, innovative support for disk technologies, storage area network (SAN) and network attached storage (NAS) environments and reliable protection of enterprise class databases and messaging systems.

Customer Example

Powell Plant Farms has three growing facilities it operates year-round, generating over \$50 million in business. Each week, they back up 1TB of data from 12 Windows-based servers that contain all of their corporate data, as well as critical information from the SAP system. Before installing ExaGrid, typical daily backups to tape started at 4:30 p.m. and often didn't finish until 11:00 a.m. the next morning.

"Our nightly backups are now started at 4:30 p.m. and are finished by 5:00 p.m. I check the ExaGrid before I go home at night, and I sleep comfortably just knowing my backup worked."

- Ed Gresham, IT Manager, Powell Plant Farms

