

"With ExaGrid, we are now able to back up all of our data, and we have reduced our backup times significantly," said Smith. "We are a small business and don't have people working throughout the night, so we don't have anyone to take systems offline and to manage backups at night. With ExaGrid, our backups run automatically every day, and I get an email confirmation that the backup was successful. Now, I never have to think about the backup, including when I am out of the office."

Because ExaGrid's byte-level data de-duplication stores only the changes from backup to backup instead of storing full file copies, backups and restores take significantly less time and are more efficient. ExaGrid's byte-level data de-duplication technology reduces the amount of disk space needed by 10 to 50:1, or more. ExaGrid is extremely cost effective as an offsite system because the byte-level data de-duplication technology only moves changes, requiring minimal WAN bandwidth.

Smith estimates that using ExaGrid saves him several hours a week over managing tape, and restore times have been reduced. "Our recovery times are now instantaneous. Instead of sorting through tapes, I just sit at my desk and click to perform a restore," said Smith.

"ExaGrid is a perfect solution for many kinds of companies. With limited IT budgets and staffs, smaller companies have to look for solutions that increase their productivity," said Smith. "Also, ExaGrid works seamlessly in the background with Backup Exec, so the learning curve was minimized."

ExaGrid and Symantec Backup Exec

Symantec Backup Exec™ provides cost-effective, high-performance, and certified disk-to-disk-to-tape backup and recovery – including continuous data protection for Microsoft Exchange, SQL, file servers, and workstations.

High-performance agents and options provide fast, flexible, granular protection and scalable management of local and remote server backups.

Organizations using Symantec Backup Exec can look to ExaGrid as an alternative to tape for nightly backups. ExaGrid sits behind existing backup applications, such as Symantec Backup Exec, providing faster and more reliable backups and restores. In a network running Symantec Backup Exec, using ExaGrid in place of a tape backup system is as easy as pointing existing backup jobs at a NAS share on the ExaGrid system. Backup jobs are sent directly from the backup application to the ExaGrid for onsite backup to disk.

Intelligent Data Protection Using Byte Level Data De-duplication

ExaGrid's turnkey disk-based backup system combines high quality SATA drives with byte-level data de-duplication, delivering a disk-based solution that is more cost effective than standard SATA drives. ExaGrid's byte-level data de-duplication technology stores only the changes from backup to backup instead of storing full file copies, reducing the amount of disk space needed by 10 to 50:1, or more, resulting in a solution that is 25 to 30% the cost of standard SATA drives.

ExaGrid is easy to install and use and works seamlessly with popular backup applications, so organizations can retain their investment in existing applications.

ExaGrid can be used at a primary site and at a second site to supplement or eliminate offsite tapes with a live data repository or for disaster recovery. When a second site is used, the cost savings are even greater because ExaGrid's byte-level data de-duplication technology moves only changes, requiring minimal WAN bandwidth.

For more information about ExaGrid, please visit our website www.ExaGrid.com or call us at

ABOUT EXAGRID

ExaGrid is the leader in cost-effective disk-based backup solutions. A scalable system that works with existing backup applications, ExaGrid is ideal for mid-market and small enterprise companies looking to quickly eliminate the hassles of tape backup while reducing their existing backup windows. ExaGrid's innovative approach minimizes the amount of data to be stored by providing standard data compression for the most recent backups along with byte-level data deduplication technology for all previous backups. Customers can deploy ExaGrid at a primary site and at a second site to supplement or eliminate offsite tapes with a live data repository or for disaster recovery.

ExaGrid Systems, Inc.

2000 West Park Drive
Westborough, MA 01581

1 800.868.6985
www.ExaGrid.com

