

**New York State Office of General Services Procurement Services Group  
Pricing for Exagrid Submission for NYS Contract  
Group 75050 - Award 22016 - Contract PT65050 - NEW PRICELIST (Initial Sale)**

Part #	ExaGrid NYS Pricing	ExaGrid List	Discount	NYS Product Price	Part #	NYS Maint. & Support 5x8 1-year	Part #	NYS Maint. & Support 7x24 1-year
EX-3TB-DB	Disk Capacity: Raw: 3.5 TB, Useable: 2.0 TB. 1 TB Full Backup.	\$14,900	36.7%	\$9,435.19	EX-1000-1YRMS-S	\$1,415.28	EX-1000-1YRMS-P	\$2,170.09
EX-5TB-DB	Disk Capacity: Raw: 5.5 TB, Useable: 4.0 TB. 2 TB Full Backup.	\$17,900	36.7%	\$11,334.90	EX-2000-1YRMS-S	\$1,700.23	EX-2000-1YRMS-P	\$2,607.03
EX-9TB-DB	Disk Capacity: Raw: 9.0 TB, Useable: 6.0 TB. 3 TB Full Backup.	\$23,900	36.7%	\$15,134.30	EX-3000-1YRMS-S	\$2,270.15	EX-3000-1YRMS-P	\$3,480.89
EX-11TB-DB	Disk Capacity: Raw: 11.0 TB, Useable: 8.0 TB. 4 TB Full Backup.	\$29,900	36.7%	\$18,933.71	EX-4000-1YRMS-S	\$2,840.06	EX-4000-1YRMS-P	\$4,354.75
EX-13TB-DB	Disk Capacity: Raw: 13 TB, Useable: 10.0 TB. 5 TB Full Backup.	\$35,000	36.7%	\$22,163.20	EX-5000-1YRMS-S	\$3,324.48	EX-5000-1YRMS-P	\$5,097.54
EX-16TB-DB	Disk Capacity: Raw: 16 TB, Useable: 13.0 TB. 6.5 TB Full Backup.	\$40,000	36.7%	\$25,329.38	EX-7000-1YRMS-S	\$3,799.41	EX-7000-1YRMS-P	\$5,825.76
EX-23TB-DB	Disk Capacity: Raw: 23 TB, Useable: 20 TB. 10 TB Full Backup.	\$58,900	36.7%	\$37,297.50	EX-10000E-1YRMS-S	\$5,594.63	EX-10000E-1YRMS-P	\$8,578.43
EX-32TB-DB	Disk Capacity: Raw: 32 TB, Useable: 26 TB. 13 TB Full Backup.	\$69,900	36.7%	\$44,263.08	EX-13000E-1YRMS-S	\$6,639.46	EX-13000E-1YRMS-P	\$10,180.51
EX-39TB-DB	Disk Capacity: Raw: 39 TB, Useable 33 TB. 16.5 TB Full Backup.	\$87,900	36.7%	\$55,661.30	EX-17GRID-1YRMS-S	\$8,349.20	EX-17GRID-1YRMS-P	\$12,802.10
EX-48TB-DB	Disk Capacity: Raw 48 TB, Useable 39 TB. Consists of 1 x EX13000E + 1 x EX7000. 19.5 TB Full Backup.	\$104,000	36.7%	\$65,856.38	EX-20GRID-1YRMS-S	\$9,878.46	EX-20GRID-1YRMS-P	\$15,146.97
EX-64TB-DB	Disk Capacity: Raw: 64 TB, Useable 52 TB. Consists of 2 x EX13000Es. 26 TB Full Backup.	\$129,900	36.7%	\$82,257.15	EX-26GRID-1YRMS-S	\$12,338.57	EX-26GRID-1YRMS-P	\$18,919.14
EX-75TB-DB	Disk Capacity: Raw: 75 TB, Useable 63 TB. Consists of 2 x EX13000Es + 1 x EX4000. 30 TB Full Backup.	\$140,000	36.7%	\$88,652.81	EX-30GRID-1YRMS-S	\$13,297.92	EX-30GRID-1YRMS-P	\$20,390.15
EX-96TB-DB	Disk Capacity: Raw: 96 TB, Useable 78 TB. Consists of 3 x EX13000Es. 39 TB Full Backup.	\$180,000	36.7%	\$113,982.19	EX-39GRID-1YRMS-S	\$17,097.33	EX-39GRID-1YRMS-P	\$26,215.90
EX-112TB-DB	Disk Capacity: Raw: 112 TB, Useable 91 TB. Consists of 3 x EX13000Es + 1 x EX7000. 45.5 TB Full Backup.	\$210,000	36.7%	\$132,979.22	EX-46GRID-1YRMS-S	\$19,946.88	EX-46GRID-1YRMS-P	\$30,585.22
EX-128TB-DB	Disk Capacity: Raw: 128 TB, Useable 104 TB. Consists of 4 x EX13000Es. 52 TB Full Backup.	\$235,000	36.7%	\$148,810.08	EX-52GRID-1YRMS-S	\$22,321.51	EX-52GRID-1YRMS-P	\$34,226.32
EX-160TB-DB	Disk Capacity: Raw: 160 TB, Useable 130 TB. Consists of 5 x EX13000Es. 65 TB Full Backup.	\$294,000	36.7%	\$186,170.91	EX-65GRID-1YRMS-S	\$27,925.64	EX-65GRID-1YRMS-P	\$42,819.31
EX-192TB-DB	Disk Capacity: Raw: 192 TB, Useable 156 TB. Consists of 6 x EX13000Es. 78 TB Full Backup.	\$352,000	36.7%	\$222,898.50	EX-78GRID-1YRMS-S	\$33,434.78	EX-78GRID-1YRMS-P	\$51,266.66
EX-224TB-DB	Disk Capacity: Raw: 224 TB, Useable 182 TB. Consists of 7 x EX13000Es. 91 TB Full Backup.	\$410,000	36.7%	\$259,626.10	EX-91GRID-1YRMS-S	\$38,943.91	EX-91GRID-1YRMS-P	\$59,714.00
EX-256TB-DB	Disk Capacity: Raw: 256 TB, Useable 208 TB. Consists of 8 x EX13000Es. 104 TB Full Backup.	\$468,000	36.7%	\$296,353.69	EX-104GRID-1YRMS-S	\$44,453.05	EX-104GRID-1YRMS-P	\$68,161.35
EX-228TB-DB	Disk Capacity: Raw: 288 TB, Useable 234 TB. Consists of 9 x EX13000Es. 117 TB Full Backup.	\$526,000	36.7%	\$333,081.28	EX-117GRID-1YRMS-S	\$49,962.19	EX-117GRID-1YRMS-P	\$76,608.70
EX-320TB-DB	Disk Capacity: Raw: 320 TB, Useable 260 TB. Consists of 10 x EX13000Es. 130 TB Full Backup.	\$580,000	36.7%	\$367,275.94	EX-130GRID-1YRMS-S	\$55,091.39	EX-130GRID-1YRMS-P	\$84,473.47
EX2-10G-2PA	10 Gigabit Ethernet Dual Port CX4 - Add on Option for EX4000, EX5000, and EX10000E	\$2,600	36.7%	\$1,646.41	EX2-10G2PA-1YRMS-S	\$246.96	EX2-10G2PA-1YRMS-P	\$378.67
EX2-10G-2PU	10 Gigabit Ethernet Dual Port CX4 - Upgrade for existing customers for EX4000, EX5000, and EX10000E, EX13000E/EX13000SEC	\$2,600	36.7%	\$1,646.41	EX2-10G2PU-1YRMS-S	\$246.96	EX2-10G2PU-1YRMS-P	\$378.67
EX2-10S-2PA	10 Gigabit Ethernet Dual Port SFP+ Optical - Add on Option for EX4000, EX5000, and EX10000E	\$5,200	36.7%	\$3,292.82	EX2-10S2PA-1YRMS-S	\$493.92	EX2-10S2PA-1YRMS-P	\$757.35
EX2-10S-2PU	10 Gigabit Ethernet Dual Port SFP+ Optical - Upgrade for existing customers for EX4000, EX5000, and EX10000E, EX13000E/EX13000SEC	\$5,200	36.7%	\$3,292.82	EX2-10S2PU-1YRMS-S	\$493.92	EX2-10S2PU-1YRMS-P	\$757.35
EX2-10T-2PA	10 Gigabit Ethernet Dual Port SFP+ Twinax - Add on Option for EX4000, EX5000, and EX10000E, EX13000E/EX13000SEC	\$4,500	36.7%	\$2,849.55	EX2-10T2PA-1YRMS-S	\$427.43	EX2-10T2PA-1YRMS-P	\$655.40
EX2-10T-2PU	10 Gigabit Ethernet Dual Port SFP+ Twinax - Upgrade for existing customers for EX4000, EX5000, and EX10000E, EX13000E/EX13000SEC	\$4,500	36.7%	\$2,849.55	EX2-10T2PU-1YRMS-S	\$427.43	EX2-10T2PU-1YRMS-P	\$655.40
EX-32TB-DB-SEC	Disk Capacity: Raw: 32 TB, Useable 26 TB. 13 TB Full Backup. Disks are encrypted.	\$74,900	36.7%	\$47,429.25	EX-13000E-SEC-1YRMS-S	\$7,114.39	EX-13000E-SEC-1YRMS-P	\$10,908.73
EX-64TB-DB-SEC	Disk Capacity: Raw: 64 TB, Useable 52 TB. 26 TB Full Backup. Disks are encrypted.	\$139,900	36.7%	\$88,589.49	EX-26GRID-SEC-1YRMS-S	\$13,288.42	EX-26GRID-SEC-1YRMS-P	\$20,375.58
EX-96TB-DB-SEC	Disk Capacity: Raw: 96 TB, Useable 78 TB. 39 TB Full Backup. Disks are encrypted.	\$195,000	36.7%	\$123,480.70	EX-39GRID-SEC-1YRMS-S	\$18,522.11	EX-39GRID-SEC-1YRMS-P	\$28,400.56
EX-128TB-DB-SEC	Disk Capacity: Raw: 128 TB, Useable 104 TB. 52 TB Full Backup. Disks are encrypted.	\$255,000	36.7%	\$161,474.77	EX-52GRID-SEC-1YRMS-S	\$24,221.21	EX-52GRID-SEC-1YRMS-P	\$37,139.20
EX-160TB-DB-SEC	Disk Capacity: Raw: 160 TB, Useable 130 TB. 65 TB Full Backup. Disks are encrypted.	\$319,000	36.7%	\$202,001.77	EX-65GRID-SEC-1YRMS-S	\$30,300.27	EX-65GRID-SEC-1YRMS-P	\$46,460.41
EX-192TB-DB-SEC	Disk Capacity: Raw: 192 TB, Useable 156 TB. 78 TB Full Backup. Disks are encrypted.	\$382,000	36.7%	\$241,895.53	EX-78GRID-SEC-1YRMS-S	\$36,284.33	EX-78GRID-SEC-1YRMS-P	\$55,635.97
EX-224TB-DB-SEC	Disk Capacity: Raw: 224 TB, Useable 182 TB. 91 TB Full Backup. Disks are encrypted.	\$445,000	36.7%	\$281,789.30	EX-91GRID-SEC-1YRMS-S	\$42,268.39	EX-91GRID-SEC-1YRMS-P	\$64,811.54
EX-256TB-DB-SEC	Disk Capacity: Raw: 256 TB, Useable 208 TB. 104 TB Full Backup. Disks are encrypted.	\$508,000	36.7%	\$321,683.06	EX-104GRID-SEC-1YRMS-S	\$48,252.46	EX-104GRID-SEC-1YRMS-P	\$73,987.10
EX-228TB-DB-SEC	Disk Capacity: Raw: 288 TB, Useable 234 TB. 117 TB Full Backup. Disks are encrypted.	\$571,000	36.7%	\$361,576.83	EX-117GRID-SEC-1YRMS-S	\$54,236.52	EX-117GRID-SEC-1YRMS-P	\$83,162.67
EX-320TB-DB-SEC	Disk Capacity: Raw: 320 TB, Useable 260 TB. 130 TB Full Backup. Disks are encrypted.	\$630,000	36.7%	\$398,937.66	EX-130GRID-SEC-1YRMS-S	\$59,840.65	EX-130GRID-SEC-1YRMS-P	\$91,755.66

One day of onsite installation and training

\$2,250.00 \$2,129.11

Two days of onsite installation and training

\$4,500.00 \$4,259.34

Note: Customer pays actual travel and expenses in accordance with the State's Travel Reimbursement Manual published by the New York State Office of the State Comptroller.

It will be the responsibility of the Authorized User to provide Contractor the most recently published reimbursement guidelines and rates.

Point releases

Full version releases

Phone support (5x8)- 2 hour business day response

Email support (5x8) - 2 hour business day response

Alert notification and remote reconciliation

HW repair: replacement part shipped for next business day delivery (customer replace)