

**New York State Office of General Services Procurement Services Group
Pricing for Exagrid Submission for NYS Contract
Group 75050 - Award 22016 - Contract PT65050**



Part #	ExaGrid NYS Pricing	ExaGrid List	Discount	NYS Product Price	Part #	NYS Maint. & Support 5x8 1-year	Part #	NYS Maint. & Support 7x24 1-year
Single Site System								
EX-3TB-DB	Disk Capacity: Raw: 5.0 TB, Useable: 2.0 TB. 1 TB Full Backup.	\$13,000	36.7%	\$8,229	EX2-1TBSS1YR-MS-S	\$1,234.35	EX2-1TBSS1YR-MS-P	\$1,563.51
EX-5TB-DB	Disk Capacity: Raw: 7.0 TB, Useable: 4.0 TB. 2 TB Full Backup.	\$15,000	36.7%	\$9,495	EX2-2TBSS1YR-MS-S	\$1,424.25	EX2-2TBSS1YR-MS-P	\$1,804.05
EX-9TB-DB	Disk Capacity: Raw: 9.0 TB, Useable: 6.0 TB. 3 TB Full Backup.	\$17,000	36.7%	\$10,761	EX2-3TBSS1YR-MS-S	\$1,614.15	EX2-3TBSS1YR-MS-P	\$2,044.59
EX-11TB-DB	Disk Capacity: Raw: 11.0 TB, Useable: 8.0 TB. 4 TB Full Backup.	\$18,800	36.7%	\$11,900	EX2-4TBSS1YR-MS-S	\$1,785.06	EX2-4TBSS1YR-MS-P	\$2,261.08
EX-13TB-DB	Disk Capacity: Raw: 16 TB, Useable: 10.0 TB. 5 TB Full Backup.	\$21,000	36.7%	\$13,293	EX2-5TBSS1YR-MS-S	\$1,993.95	EX2-5TBSS1YR-MS-P	\$2,525.67
EX-16TB-DB	Disk Capacity: Raw: 20 TB, Useable: 16.0 TB. 7 TB Full Backup.	\$26,000	36.7%	\$16,458	EX2-7TBSS1YR-MS-S	\$2,468.70	EX2-7TBSS1YR-MS-P	\$3,127.02
EX-23TB-DB	Disk Capacity: Raw: 26 TB, Useable: 20 TB. 10 TB Full Backup.	\$32,000	36.7%	\$20,256	EX2-10TBSS1YR-MS-S	\$3,038.40	EX2-10TBSS1YR-MS-P	\$3,848.64
EX-32TB-DB	Disk Capacity: Raw: 32 TB, Useable: 26 TB. 13 TB Full Backup.	\$39,500	36.7%	\$25,004	EX2-13TBSS1YR-MS-S	\$3,750.53	EX2-13TBSS1YR-MS-P	\$4,750.67
EX-48TB-DB	Disk Capacity: Raw: 48 TB, Useable: 42 TB. 21 TB Full Backup.	\$52,000	36.7%	\$32,916	EX2-21TBSS1YR-MS-S	\$4,937.40	EX2-21TBSS1YR-MS-P	\$6,254.04
EX-72TB-DB	Disk Capacity: Raw: 72 TB, Useable: 63 TB. 32 TB Full Backup.	\$72,000	36.7%	\$45,576	EX2-32TBSS1YR-MS-S	\$6,836.40	EX2-32TBSS1YR-MS-P	\$8,659.44
EX53Grid	Disk Capacity: Raw: 120 TB, Useable: 105 TB. 53 TB Full Backup.	\$113,420	36.7%	\$71,795	EX2-53TBSS1YR-MS-S	\$10,769.23	EX2-53TBSS1YR-MS-P	\$13,641.02
EX64Grid	Disk Capacity: Raw: 144 TB, Useable: 126 TB. 64 TB Full Backup.	\$135,680	36.7%	\$85,885	EX2-64TBSS1YR-MS-S	\$12,882.82	EX2-64TBSS1YR-MS-P	\$16,318.23
EX85Grid	Disk Capacity: Raw: 192 TB, Useable: 168 TB. 85 TB Full Backup.	\$179,140	36.7%	\$113,396	EX2-85TBSS1YR-MS-S	\$17,009.34	EX2-85TBSS1YR-MS-P	\$21,545.17
EX96Grid	Disk Capacity: Raw: 216 TB, Useable: 189 TB. 96 TB Full Backup.	\$201,400	36.7%	\$127,486	EX2-96TBSS1YR-MS-S	\$19,122.93	EX2-96TBSS1YR-MS-P	\$24,222.38
EX128Grid	Disk Capacity: Raw: 288 TB, Useable: 252 TB. 128 TB Full Backup.	\$265,000	36.7%	\$167,745	EX2-128TBSS1YR-MS-S	\$25,161.75	EX2-128TBSS1YR-MS-P	\$31,871.55
EX160Grid	Disk Capacity: Raw: 360 TB, Useable: 315 TB. 160 TB Full Backup.	\$328,600	36.7%	\$208,004	EX2-160TBSS1YR-MS-S	\$31,200.57	EX2-160TBSS1YR-MS-P	\$39,520.72
EX192Grid	Disk Capacity: Raw: 432 TB, Useable: 378 TB. 192 TB Full Backup.	\$370,000	36.7%	\$234,210	EX2-192TBSS1YR-MS-S	\$35,131.50	EX2-192TBSS1YR-MS-P	\$44,499.90
EX224Grid	Disk Capacity: Raw: 504 TB, Useable: 441 TB. 224 TB Full Backup.	\$445,200	36.7%	\$281,812	EX2-224TBSS1YR-MS-S	\$42,271.74	EX2-224TBSS1YR-MS-P	\$53,544.20
EX256Grid	Disk Capacity: Raw: 576 TB, Useable: 504 TB. 256 TB Full Backup.	\$498,200	36.7%	\$315,361	EX2-256TBSS1YR-MS-S	\$47,304.09	EX2-256TBSS1YR-MS-P	\$59,918.51
EX288Grid	Disk Capacity: Raw: 648 TB, Useable: 567 TB. 288 TB Full Backup.	\$551,200	36.7%	\$348,910	EX2-288TBSS1YR-MS-S	\$52,336.44	EX2-288TBSS1YR-MS-P	\$66,292.82
EX320Grid	Disk Capacity: Raw: 720 TB, Useable: 630 TB. 320 TB Full Backup.	\$604,200	36.7%	\$382,459	EX2-320TBSS1YR-MS-S	\$57,368.79	EX2-320TBSS1YR-MS-P	\$72,667.13
EX352Grid	Disk Capacity: Raw: 792 TB, Useable: 693 TB. 352 TB Full Backup.	\$657,200	36.7%	\$416,008	EX2-352TBSS1YR-MS-S	\$62,401.14	EX2-352TBSS1YR-MS-P	\$79,041.44
EX384Grid	Disk Capacity: Raw: 864 TB, Useable: 756 TB. 384 TB Full Backup.	\$710,200	36.7%	\$449,557	EX2-384TBSS1YR-MS-S	\$67,433.49	EX2-384TBSS1YR-MS-P	\$85,415.75
EX416Grid	Disk Capacity: Raw: 936 TB, Useable: 819 TB. 416 TB Full Backup.	\$763,200	36.7%	\$483,106	EX2-416TBSS1YR-MS-S	\$72,465.84	EX2-416TBSS1YR-MS-P	\$91,790.06
EX448Grid	Disk Capacity: Raw: 1008 TB, Useable: 882 TB. 448 TB Full Backup.	\$816,200	36.7%	\$516,655	EX2-448TBSS1YR-MS-S	\$77,498.19	EX2-448TBSS1YR-MS-P	\$98,164.37
EX2-10S-2PA	10 Gigabit Ethernet Dual Port SFP+ Optical _ Add on Option for New customers except for EX1000 and EX2000.	\$2,900	36.7%	\$1,836	EX2-10G-2PA1YR-	\$275.36	EX2-10G-2PA1YR-N	\$348.78
EX2-10S-2PU	10 Gigabit Ethernet Dual Port SFP+ Optical _ Upgrade for existing customers for all models except for the EX1000 and EX2000.	\$2,900	36.7%	\$1,836	EX2-10G-2PU1YR-	\$275.36	EX2-10G-2PU1YR-N	\$348.78
EX2-10T-2PA	10 Gigabit Ethernet Dual Port SFP+ TWINAX _ Add on Option for New customers except for EX1000 and EX2000.	\$1,800	36.7%	\$1,139	EX2-10S-2PA1YR-	\$170.91	EX2-10S-2PA1YR-N	\$216.49
EX2-10T-2PU	10 Gigabit Ethernet Dual Port SFP+ TWINAX _ Upgrade for existing customers for all models except for the EX1000 and EX2000.	\$1,800	36.7%	\$1,139	EX2-10S-2PU1YR-	\$170.91	EX2-10S-2PU1YR-N	\$216.49
EX2-10B-2PA	10 Gigabit Ethernet Dual Port RJ45 10GbaseT _ Add on Option for New customers except for EX1000 and EX2000.	\$2,700	36.7%	\$1,709	EX2-10B-2PA1YR-MS	\$256.37	EX2-10B-2PA1YR-MS-P	\$324.73
EX2-10B-2PU	10 Gigabit Ethernet Dual Port RJ45 10GbaseT _ Upgrade for existing customers for all models except for the EX1000 and EX2000.	\$2,700	36.7%	\$1,709	EX2-10B-2PU1YR-MS	\$256.37	EX2-10B-2PU1YR-MS-P	\$324.73
SEC Systems								
EX-16TB-DB-SEC	Disk Capacity: Raw: 20 TB, Useable 14 TB. 7 TB Full Backup. Disks are encrypted.	\$28,200	36.7%	\$17,851	EX2-7TBSS1YR-MS-S	\$2,677.59	EX2-7TBSS1YR-MS-P	\$3,391.61
EX-23TB-DB-SEC	Disk Capacity: Raw: 26 TB, Useable 20 TB. 10 TB Full Backup. Disks are encrypted.	\$34,400	36.7%	\$21,775	EX2-10TBSS1YR-MS-S	\$3,266.28	EX2-10TBSS1YR-MS-P	\$4,137.29
EX-32TB-DB-SEC	Disk Capacity: Raw: 32 TB, Useable 26 TB. 13 TB Full Backup. Disks are encrypted.	\$42,200	36.7%	\$26,713	EX2-13TBSS1YR-MS-S	\$4,006.89	EX2-13TBSS1YR-MS-P	\$5,075.39
EX-48TB-DB	Disk Capacity: Raw: 48 TB, Useable: 42 TB. 21 TB Full Backup. Disks are encrypted.	\$55,700	36.7%	\$35,258	EX2-21TBSS1YR-MS-S	\$5,288.72	EX2-21TBSS1YR-MS-P	\$6,699.04
EX-72TB-DB-SEC	Disk Capacity: Raw: 72 TB, Useable: 63 TB. 32 TB Full Backup. Disks are encrypted.	\$76,995	36.7%	\$48,738	EX2-32TBSS1YR-MS-S	\$7,310.68	EX2-32TBSS1YR-MS-P	\$9,260.19
EX-120TB-DB-SEC	Disk Capacity: Raw: 120 TB, Useable: 105 TB. 53 TB Full Backup. Disks are encrypted	\$122,115	36.7%	\$77,299	EX2-53TBSS1YR-MS-S	\$11,594.82	EX2-53TBSS1YR-MS-P	\$14,686.77
EX-144TB-DB-SEC	Disk Capacity: Raw: 144 TB, Useable: 126 TB. 64 TB Full Backup. Disks are encrypted	\$145,670	36.7%	\$92,209	EX2-64TBSS1YR-MS-S	\$13,831.37	EX2-64TBSS1YR-MS-P	\$17,519.73
EX-192TB-DB-SEC	Disk Capacity: Raw: 192 TB, Useable: 168 TB. 85 TB Full Backup. Disks are encrypted	\$192,830	36.7%	\$122,061	EX2-85TBSS1YR-MS-S	\$18,309.21	EX2-85TBSS1YR-MS-P	\$23,191.66
EX-216TB-DB-SEC	Disk Capacity: Raw: 216 TB, Useable: 189 TB. 96 TB Full Backup. Disks are encrypted	\$216,385	36.7%	\$136,972	EX2-96TBSS1YR-MS-S	\$20,545.76	EX2-96TBSS1YR-MS-P	\$26,024.62
EX-288TB-DB-SEC	Disk Capacity: Raw: 288 TB, Useable: 252 TB. 128 TB Full Backup. Disks are encrypted	\$284,980	36.7%	\$180,392	EX2-128TBSS1YR-MS-S	\$27,058.85	EX2-128TBSS1YR-MS-P	\$34,274.54
EX-360TB-DB-SEC	Disk Capacity: Raw: 360 TB, Useable: 315 TB. 160 TB Full Backup. Disks are encrypted	\$353,575	36.7%	\$223,813	EX2-160TBSS1YR-MS-S	\$33,571.95	EX2-160TBSS1YR-MS-P	\$42,524.47
EX-432TB-DB-SEC	Disk Capacity: Raw: 432 TB, Useable: 378 TB. 192 TB Full Backup. Disks are encrypted	\$399,970	36.7%	\$253,181	EX2-192TBSS1YR-MS-S	\$37,977.15	EX2-192TBSS1YR-MS-P	\$48,104.39
EX-504TB-DB-SEC	Disk Capacity: Raw: 504 TB, Useable: 441 TB. 224 TB Full Backup. Disks are encrypted	\$480,165	36.7%	\$303,944	EX2-224TBSS1YR-MS-S	\$45,591.67	EX2-224TBSS1YR-MS-P	\$57,749.44
EX-576TB-DB-SEC	Disk Capacity: Raw: 576 TB, Useable: 504 TB. 256 TB Full Backup. Disks are encrypted	\$538,160	36.7%	\$340,655	EX2-256TBSS1YR-MS-S	\$51,098.29	EX2-256TBSS1YR-MS-P	\$64,724.50
EX-648TB-DB-SEC	Disk Capacity: Raw: 648 TB, Useable: 567 TB. 288 TB Full Backup. Disks are encrypted	\$596,155	36.7%	\$377,366	EX2-288TBSS1YR-MS-S	\$56,604.92	EX2-288TBSS1YR-MS-P	\$71,699.56
EX-720TB-DB-SEC	Disk Capacity: Raw: 720 TB, Useable: 630 TB. 320 TB Full Backup. Disks are encrypted	\$654,150	36.7%	\$414,077	EX2-320TBSS1YR-MS-S	\$62,111.54	EX2-320TBSS1YR-MS-P	\$78,674.62
EX-792TB-DB-SEC	Disk Capacity: Raw: 792 TB, Useable: 693 TB. 352 TB Full Backup. Disks are encrypted	\$712,145	36.7%	\$450,788	EX2-352TBSS1YR-MS-S	\$67,618.17	EX2-352TBSS1YR-MS-P	\$85,649.68
EX-864TB-DB-SEC	Disk Capacity: Raw: 864 TB, Useable: 756 TB. 384 TB Full Backup. Disks are encrypted	\$770,140	36.7%	\$487,499	EX2-384TBSS1YR-MS-S	\$73,124.79	EX2-384TBSS1YR-MS-P	\$92,624.74
EX-936TB-DB-SEC	Disk Capacity: Raw: 936 TB, Useable: 819 TB. 416 TB Full Backup. Disks are encrypted	\$828,135	36.7%	\$524,209	EX2-416TBSS1YR-MS-S	\$78,631.42	EX2-416TBSS1YR-MS-P	\$99,599.80
EX-1008TB-DB-SEC	Disk Capacity: Raw: 1008 TB, Useable: 882 TB. 448 TB Full Backup. Disks are encrypted	\$886,130	36.7%	\$560,920	EX2-448TBSS1YR-MS-S	\$84,138.04	EX2-448TBSS1YR-MS-P	\$106,574.86

Maintenance and Support

Note: Maintenance and support is calculated and paid as a percentage of the actual price paid for the system (paid up-front, yearly)

- Point releases
- Full version releases
- Phone support (5x8) - 2 hour business day response
- Email support (5x8) - 2 hour business day response
- Alert notification and remote reconciliation
- HW repair: replacement part shipped for next business day delivery (customer replace)
- Pricing effective 10/14/2014

**New York State Office of General Services Procurement Services Group
Pricing for Exagrid Submission for NYS Contract
Group 75050 - Award 22016 - Contract PT65050**



Maintenance and Support Renewal Pricing

Part #	ExaGrid NYS Pricing	Part #	NYS Maint. & Support 5x8 1-year	Part #	NYS Maint. & Support 7x24 1-year
Single Site System					
EX-3TB-DB	Disk Capacity: Raw: 5.0 TB, Useable: 2.0 TB. 1 TB Full Backup.	EX2-1TBSS1YR-MS-S-RNWL	\$1,308.41	EX2-1TBSS1YR-MS-P-RNWL	\$1,657.32
EX-5TB-DB	Disk Capacity: Raw: 7.0 TB, Useable: 4.0 TB. 2 TB Full Backup.	EX2-2TBSS1YR-MS-S-RNWL	\$1,509.71	EX2-2TBSS1YR-MS-P-RNWL	\$1,912.29
EX-9TB-DB	Disk Capacity: Raw: 9.0 TB, Useable: 6.0 TB. 3 TB Full Backup.	EX2-3TBSS1YR-MS-S-RNWL	\$1,711.00	EX2-3TBSS1YR-MS-P-RNWL	\$2,167.27
EX-11TB-DB	Disk Capacity: Raw: 11.0 TB, Useable: 8.0 TB. 4 TB Full Backup.	EX2-4TBSS1YR-MS-S-RNWL	\$1,892.16	EX2-4TBSS1YR-MS-P-RNWL	\$2,396.74
EX-13TB-DB	Disk Capacity: Raw: 16 TB, Useable: 10.0 TB. 5 TB Full Backup.	EX2-5TBSS1YR-MS-S-RNWL	\$2,113.59	EX2-5TBSS1YR-MS-P-RNWL	\$2,677.21
EX-16TB-DB	Disk Capacity: Raw: 20 TB, Useable: 16.0 TB. 7 TB Full Backup.	EX2-7TBSS1YR-MS-S-RNWL	\$2,616.82	EX2-7TBSS1YR-MS-P-RNWL	\$3,314.64
EX-23TB-DB	Disk Capacity: Raw: 26 TB, Useable: 20 TB. 10 TB Full Backup.	EX2-10TBSS1YR-MS-S-RNWL	\$3,220.70	EX2-10TBSS1YR-MS-P-RNWL	\$4,079.56
EX-32TB-DB	Disk Capacity: Raw: 32 TB, Useable: 26 TB. 13 TB Full Backup.	EX2-13TBSS1YR-MS-S-RNWL	\$3,975.56	EX2-13TBSS1YR-MS-P-RNWL	\$5,035.70
EX-48TB-DB	Disk Capacity: Raw: 48 TB, Useable: 42 TB. 21 TB Full Backup.	EX2-21TBSS1YR-MS-S-RNWL	\$5,233.64	EX2-21TBSS1YR-MS-P-RNWL	\$6,629.28
EX-72TB-DB	Disk Capacity: Raw: 72 TB, Useable: 63 TB. 32 TB Full Backup.	EX2-32TBSS1YR-MS-S-RNWL	\$7,246.58	EX2-32TBSS1YR-MS-P-RNWL	\$9,179.01
EX53Grid	Disk Capacity: Raw: 120 TB, Useable: 105 TB. 53 TB Full Backup.	EX2-53TBSS1YR-MS-S-RNWL	\$11,415.38	EX2-53TBSS1YR-MS-P-RNWL	\$14,459.48
EX64Grid	Disk Capacity: Raw: 144 TB, Useable: 126 TB. 64 TB Full Backup.	EX2-64TBSS1YR-MS-S-RNWL	\$13,655.78	EX2-64TBSS1YR-MS-P-RNWL	\$17,297.33
EX85Grid	Disk Capacity: Raw: 192 TB, Useable: 168 TB. 85 TB Full Backup.	EX2-85TBSS1YR-MS-S-RNWL	\$18,029.90	EX2-85TBSS1YR-MS-P-RNWL	\$22,837.88
EX96Grid	Disk Capacity: Raw: 216 TB, Useable: 189 TB. 96 TB Full Backup.	EX2-96TBSS1YR-MS-S-RNWL	\$20,270.31	EX2-96TBSS1YR-MS-P-RNWL	\$25,675.72
EX128Grid	Disk Capacity: Raw: 288 TB, Useable: 252 TB. 128 TB Full Backup.	EX2-128TBSS1YR-MS-S-RNWL	\$26,671.46	EX2-128TBSS1YR-MS-P-RNWL	\$33,783.84
EX160Grid	Disk Capacity: Raw: 360 TB, Useable: 315 TB. 160 TB Full Backup.	EX2-160TBSS1YR-MS-S-RNWL	\$33,072.60	EX2-160TBSS1YR-MS-P-RNWL	\$41,891.97
EX192Grid	Disk Capacity: Raw: 432 TB, Useable: 378 TB. 192 TB Full Backup.	EX2-192TBSS1YR-MS-S-RNWL	\$37,239.39	EX2-192TBSS1YR-MS-P-RNWL	\$47,169.89
EX224Grid	Disk Capacity: Raw: 504 TB, Useable: 441 TB. 224 TB Full Backup.	EX2-224TBSS1YR-MS-S-RNWL	\$44,808.04	EX2-224TBSS1YR-MS-P-RNWL	\$56,756.86
EX256Grid	Disk Capacity: Raw: 576 TB, Useable: 504 TB. 256 TB Full Backup.	EX2-256TBSS1YR-MS-S-RNWL	\$50,142.34	EX2-256TBSS1YR-MS-P-RNWL	\$63,513.62
EX288Grid	Disk Capacity: Raw: 648 TB, Useable: 567 TB. 288 TB Full Backup.	EX2-288TBSS1YR-MS-S-RNWL	\$55,476.63	EX2-288TBSS1YR-MS-P-RNWL	\$70,270.39
EX320Grid	Disk Capacity: Raw: 720 TB, Useable: 630 TB. 320 TB Full Backup.	EX2-320TBSS1YR-MS-S-RNWL	\$60,810.92	EX2-320TBSS1YR-MS-P-RNWL	\$77,027.16
EX352Grid	Disk Capacity: Raw: 792 TB, Useable: 693 TB. 352 TB Full Backup.	EX2-352TBSS1YR-MS-S-RNWL	\$66,145.21	EX2-352TBSS1YR-MS-P-RNWL	\$83,783.93
EX384Grid	Disk Capacity: Raw: 864 TB, Useable: 756 TB. 384 TB Full Backup.	EX2-384TBSS1YR-MS-S-RNWL	\$71,479.50	EX2-384TBSS1YR-MS-P-RNWL	\$90,540.70
EX416Grid	Disk Capacity: Raw: 936 TB, Useable: 819 TB. 416 TB Full Backup.	EX2-416TBSS1YR-MS-S-RNWL	\$76,813.79	EX2-416TBSS1YR-MS-P-RNWL	\$97,297.47
EX448Grid	Disk Capacity: Raw: 1008 TB, Useable: 882 TB. 448 TB Full Backup.	EX2-448TBSS1YR-MS-S-RNWL	\$82,148.08	EX2-448TBSS1YR-MS-P-RNWL	\$104,054.24
EX2-10S-2PA	10 Gigabit Ethernet Dual Port SFP+ Optical _ Add on Option for New customers except for EX1000 and EX2000.	EX2-10G-2PA2YR-MS-S-RNWL	\$291.88	EX2-10G-2PA1YR-MS-P-RNWL	\$369.71
EX2-10S-2PU	10 Gigabit Ethernet Dual Port SFP+ Optical _ Upgrade for existing customers for all models except for the EX1000 and EX2000.	EX2-10G-2PU2YR-MS-S-RNWL	\$291.88	EX2-10G-2PU1YR-MS-P-RNWL	\$369.71
EX2-10T-2PA	10 Gigabit Ethernet Dual Port SFP+ TWINAX _ Add on Option for New customers except for EX1000 and EX2000.	EX2-10S-2PA1YR-MS-S-RNWL	\$181.16	EX2-10S-2PA1YR-MS-P-RNWL	\$229.48
EX2-10T-2PU	10 Gigabit Ethernet Dual Port SFP+ TWINAX _ Upgrade for existing customers for all models except for the EX1000 and EX2000.	EX2-10S-2PU1YR-MS-S-RNWL	\$181.16	EX2-10S-2PU1YR-MS-P-RNWL	\$229.48
EX2-10B-2PA	10 Gigabit Ethernet Dual Port RJ45 10GbaseT _ Add on Option for New customers except for EX1000 and EX2000.	EX2-10B-2PA1YR-MS-S-RNWL	\$271.75	EX2-10B-2PA1YR-MS-P-RNWL	\$344.21
EX2-10B-2PU	10 Gigabit Ethernet Dual Port RJ45 10GbaseT _ Upgrade for existing customers for all models except for the EX1000 and EX2000.	EX2-10B-2PU1YR-MS-S-RNWL	\$271.75	EX2-10B-2PU1YR-MS-P-RNWL	\$344.21
Two Site System					
EX2-1TB-S1	1 TB of Customer Data	EX2-1TBSS1YR-MS-S-RNWL	\$2,838.25	EX2-1TBSS1YR-MS-P-RNWL	\$3,595.11
EX2-2TB-S1	2 TB of Customer Data	EX2-2TBSS1YR-MS-S-RNWL	\$3,462.26	EX2-2TBSS1YR-MS-P-RNWL	\$4,385.53
EX2-3TB-S1	3 TB of Customer Data	EX2-3TBSS1YR-MS-S-RNWL	\$4,247.30	EX2-3TBSS1YR-MS-P-RNWL	\$5,379.92
EX2-4TB-S1	4 TB of Customer Data	EX2-4TBSS1YR-MS-S-RNWL	\$5,006.04	EX2-4TBSS1YR-MS-P-RNWL	\$7,100.98
EX2-5TB-S1	5 TB of Customer Data	EX2-5TBSS1YR-MS-S-RNWL	\$7,749.32	EX2-5TBSS1YR-MS-P-RNWL	\$9,815.80
EX2-7TB-S1	7 TB of Customer Data	EX2-7TBSS1YR-MS-S-RNWL	\$12,290.51	EX2-7TBSS1YR-MS-P-RNWL	\$15,567.98
EX2-10TB-S1	10 TB of Customer Data	EX2-10TBSS1YR-MS-S-RNWL	\$14,661.25	EX2-10TBSS1YR-MS-P-RNWL	\$18,570.91
EX2-13TB-S1	13 TB of Customer Data	EX2-13TBSS1YR-MS-S-RNWL	\$19,407.76	EX2-13TBSS1YR-MS-P-RNWL	\$24,583.16
EX2-21TB-S1	21 TB of Customer Data	EX2-21TBSS1YR-MS-S-RNWL	\$21,778.50	EX2-21TBSS1YR-MS-P-RNWL	\$27,586.10
EX2-26TB-S1	26 TB of Customer Data	EX2-26TBSS1YR-MS-S-RNWL	\$28,682.38	EX2-26TBSS1YR-MS-P-RNWL	\$36,331.02
EX2-34TB-S1	34 TB of Customer Data	EX2-34TBSS1YR-MS-S-RNWL	\$35,586.26	EX2-34TBSS1YR-MS-P-RNWL	\$45,075.93
EX2-42TB-S1	42 TB of Customer Data	EX2-42TBSS1YR-MS-S-RNWL	\$40,255.78	EX2-42TBSS1YR-MS-P-RNWL	\$50,990.66
EX2-63TB-S1	63 TB of Customer Data	EX2-63TBSS1YR-MS-S-RNWL	\$48,327.17	EX2-63TBSS1YR-MS-P-RNWL	\$61,214.41
EX2-84TB-S1	84 TB of Customer Data	EX2-84TBSS1YR-MS-S-RNWL	\$54,164.19	EX2-84TBSS1YR-MS-P-RNWL	\$68,607.97
EX2-105TB-S1	105 TB of Customer Data	EX2-105TBSS1YR-MS-S-RNWL	\$89,186.33	EX2-105TBSS1YR-MS-P-RNWL	\$112,969.35

**New York State Office of General Services Procurement Services Group
Pricing for Exagrid Submission for NYS Contract
Group 75050 - Award 22016 - Contract PT65050**

EX2-126TB-S1	126 TB of Customer Data	EX2-126TBSS1YR-MS-S-RNWL	#REF!	EX2-126TBSS1YR-MS-P-RNWL	#REF!
EX2-147TB-S1	147 TB of Customer Data	EX2-147TBSS1YR-MS-S-RNWL	#REF!	EX2-147TBSS1YR-MS-P-RNWL	#REF!
EX2-168TB-S1	168 TB of Customer Data	EX2-168TBSS1YR-MS-S-RNWL	#REF!	EX2-168TBSS1YR-MS-P-RNWL	#REF!
EX2-189TB-S1	189 TB of Customer Data	EX2-189TBSS1YR-MS-S-RNWL	#REF!	EX2-189TBSS1YR-MS-P-RNWL	#REF!
EX2-210TB-S1	210 TB of Customer Data	EX2-210TBSS1YR-MS-S-RNWL	#REF!	EX2-210.TBSS1YR-MS-P-RNWL	#REF!

Pricing effective 10/15/2014

Maintenance and Support

Note: Maintenance and support is calculated and paid as a percentage of the actual price paid for the system (paid up-front, yearly)

- Point releases
- Full version releases
- Phone support (5x8) - 2 hour business day response
- Email support (5x8) - 2 hour business day response
- Alert notification and remote reconciliation
- HW repair: replacement part shipped for next business day delivery (customer replace)