

# ExaGrid Helps Mary Bird Perkins Cancer Care Center Cut Backup Times, Meet HIPAA Regulations More Efficiently

CUSTOMER SUCCESS STORY



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**Kevin Walker**  
Network Administrator  
Mary Bird Perkins  
Cancer Center

## Customer Overview

The Mary Bird Perkins Cancer Care Center has been fighting cancer for over 35 years. It is the only comprehensive radiation therapy treatment center in the region offering tailored solutions to complex cancer care and non-cancerous conditions. Its expert treatment team is the largest and most experienced in Louisiana, treating more patients with radiation therapy than any other facility in the state. Mary Bird Perkins is also home to the state's largest medical physics team, experts who work closely with physicians to best plan a patient's care.

Through accreditation with Our Lady of the Lake Cancer Center in Baton Rouge and St. Tammany Parish Hospital in Covington, Mary Bird Perkins Cancer Center is able to offer patients the most advanced continuum of cancer care available. Its combined resources allow local residents to seek treatment close to home where innovative, world-class treatment is right in their own backyard. The Mary Bird Perkins Cancer Care Center is based in Baton Rouge, Louisiana.

## Long Backups Led to Network Performance Issues

The Mary Bird Perkins Cancer Care Center is a growing medical facility with five locations. The Center has a Citrix environment and backs up over 2TB of data each night, but its IT staff was having difficulty properly backing up data with tape. In particular, network performance had begun to suffer due to long backup times.

"With tape, our backups were taking over 20 hours to complete and our network was suffering. In one instance, we had to cancel the backup job because we were requesting data from a database and the system was slowing down. As a healthcare facility, we need to adhere to stringent HIPAA regulations governing backups and we found that we simply couldn't do that efficiently with tape," said Kevin Walker, network administrator for The Mary Bird Perkins Cancer Care Center. "We needed a solution that would shorten our backup times and provide a more reliable way for us to store and retrieve data."

## ExaGrid Reduces Nightly Backup Times

The Mary Bird Perkins Cancer Care Center chose a disk-based backup solution with

data deduplication from ExaGrid to work alongside the facility's existing backup application, Symantec's Backup Exec. The ExaGrid system is located in its Baton Rouge datacenter and backs up all the facility's data, including medical records and business data.

Since installing the ExaGrid system, Walker reports that nightly differential backup times have been cut by 6 hours with the ExaGrid system.

"Our backup times have been cut considerably and we're now able to fully complete our backup each and every night," said Walker. "Also, the ExaGrid system does a great job at reducing our data so we can keep more data on-site and available for restores. We don't have to do individual restores often, but as part of HIPAA, we need to set up test environments to show we can restore data. The ExaGrid system makes restores easy because the data is always available to us and we don't have to mess with tape."

ExaGrid combines last backup compression along with data deduplication, which stores changes from backup to backup instead of storing full file copies. This unique approach reduces the disk space required by a range of 10:1 to 50:1 or more,



delivering unparalleled cost savings and performance. ExaGrid delivers extremely fast backup performance because data is written directly to disk, and data deduplication is performed post-process after the data is stored to reduce data. When a second site is used, the cost savings are even greater because ExaGrid's byte-level data de-duplication technology moves only changes, requiring minimal WAN bandwidth.

## Ability to Add Second System for Data Replication, Scalability to Meet Future Demands

Currently, the Mary Bird Perkins Cancer Care Center backs the ExaGrid system up to tape, however the facility is planning to install a second ExaGrid system offsite to provide data replication and enhance disaster recovery efforts.

"We like the fact that we can add a second system in the future to further eliminate tape. It gives us a lot of flexibility. And as we grow, the system can be expanded easily to accommodate even more data," said Walker.

As a growing healthcare facility, scalability was also an important factor in choosing the ExaGrid system. ExaGrid's GRID computing software makes the system highly scalable, and when plugged into a switch, different sized configurations can be mixed and matched into a single GRID system with capacities of up to a 100TB full backup plus retention. Once virtualized, they appear as a single system to the backup server, and load balancing of all data across servers is automatic.

## Easy Setup, Responsive Customer Support

The ExaGrid system was designed to be easy to setup and maintain, and ExaGrid's industry-leading customer support team is staffed by trained, in-house engineers who are dedicated to individual accounts. The ExaGrid system is fully supported and was designed and manufactured for maximum uptime with redundant, hot-swappable components.

"We were able to set the ExaGrid system up ourselves and it was very straightforward. From the outset, we have had a terrific relationship with our ExaGrid customer support engineer. He's extremely knowledgeable and he's always checking to ensure that the system is working correctly," said

Walker. "We've been very pleased with the ExaGrid system. Our backup times have improved tremendously and we don't have issues with our backups affecting system performance anymore."

## ExaGrid and Symantec Backup Exec

Symantec Backup Exec provides cost-effective, high-performance, and certified disk-to-disk-to-tape backup and recovery – including continuous data protection for Microsoft Exchange, SQL, file servers, and workstations. High-performance agents and options provide fast, flexible, granular protection and scalable management of local and remote server backups.

Organizations using Symantec Backup Exec can look to ExaGrid as an alternative to tape for nightly backups. ExaGrid sits behind existing backup applications, such as Symantec Backup Exec, providing faster and more reliable backups and restores. In a network running Symantec Backup Exec, using ExaGrid in place of a tape backup system is as easy as pointing existing backup jobs at a NAS share on the ExaGrid system. Backup jobs are sent directly from the backup application to the ExaGrid for onsite backup to disk.

## Intelligent Data Protection

ExaGrid's turnkey disk-based backup system combines high quality SATA drives with byte-level data deduplication, delivering a disk-based solution that is more cost effective than standard SATA drives. ExaGrid's byte-level data deduplication technology stores only the changes from backup to backup instead of storing full file copies, reducing the amount of disk needed by a range of 10:1 to 50:1 or more, resulting in a solution that is 25 to 30% the cost of standard SATA drives.

The ExaGrid system is easy to install and use and works seamlessly with popular backup applications, so organizations can retain their investment in existing applications and processes. ExaGrid servers can be used at primary and secondary sites to supplement or eliminate offsite tapes with live data repositories for disaster recovery.

**For more information about ExaGrid, please visit us at [www.exagrid.com](http://www.exagrid.com) or call us at 1-800-868-6985.**

## About ExaGrid Systems, Inc.

Customers worldwide depend on ExaGrid Systems to solve their backup problems—effectively and permanently. ExaGrid's disk-based, scale-out GRID architecture adjusts to increasing backup demands due to constantly growing data volumes. It is the only solution that combines compute with capacity as well as a unique landing zone to permanently shorten backup windows and eliminate expensive forklift upgrades. Learn more at [www.exagrid.com](http://www.exagrid.com).