

ExaGrid IT Hardware EPL 3760 Pricelist



Part #	ExaGrid EPL Pricing	ExaGrid List	Discount	EPL Product Price	Part #	EPL Maint. & Support 5x8 1-year	Part #	EPL Maint. & Support 7x24 1-year
Single Site System								
EX-9TB-DB	Disk Capacity: Raw: 9.0 TB, Useable: 6.0 TB. 3 TB Full Backup.	\$17,000	37.5%	\$10,846	EX2-2TBSS1YR-MS-S	\$1,626.90	EX2-2TBSS1YR-MS-P	\$2,060.74
EX-13TB-DB	Disk Capacity: Raw: 16 TB, Useable: 10.0 TB. 5 TB Full Backup.	\$21,000	37.5%	\$13,398	EX2-3TBSS1YR-MS-S	\$2,009.70	EX2-3TBSS1YR-MS-P	\$2,545.62
EX-16TB-DB	Disk Capacity: Raw: 20 TB, Useable: 14.0 TB. 7 TB Full Backup.	\$23,565	37.5%	\$16,269	EX2-4TBSS1YR-MS-S	\$2,440.35	EX2-4TBSS1YR-MS-P	\$3,091.11
EX-23TB-DB	Disk Capacity: Raw: 26 TB, Useable: 20 TB. 10 TB Full Backup.	\$27,604	37.5%	\$19,140	EX2-5TBSS1YR-MS-S	\$2,871.00	EX2-5TBSS1YR-MS-P	\$3,636.60
EX-32TB-DB	Disk Capacity: Raw: 32 TB, Useable: 26 TB. 13 TB Full Backup.	\$32,158	37.5%	\$22,968	EX2-7TBSS1YR-MS-S	\$3,445.20	EX2-7TBSS1YR-MS-P	\$4,363.92
EX-48TB-DB	Disk Capacity: Raw: 56 TB, Useable: 44 TB. 21 TB Full Backup.	\$43,168	37.5%	\$29,986	EX2-10TBSS1YR-MS-S	\$4,497.90	EX2-10TBSS1YR-MS-P	\$5,697.34
EX-72TB-DB	Disk Capacity: Raw: 72 TB, Useable: 63 TB. 32 TB Full Backup. Includes 1 10 Gigabit Add on Card	\$58,871	37.5%	\$42,108	EX2-13TBSS1YR-MS-S	\$6,316.20	EX2-13TBSS1YR-MS-P	\$8,000.52
EX-96TB-DB	Disk Capacity: Raw:96 TB, Useable: 78 TB. 40 TB Full Backup. Includes 1 10 Gigabit Add on Card	\$72,080	37.5%	\$51,040	EX2-21TBSS1YR-MS-S	\$7,656.00	EX2-21TBSS1YR-MS-P	\$9,697.60
EX61-GRID	Disk Capacity: Raw:152TB, Useable: 122TB, 61TB Full Backup. Includes 2 10 Gigabit Add on Cards	\$109,896	37.5%	\$76,560	EX2-32TBSS1YR-MS-S	\$11,484.00	EX2-32TBSS1YR-MS-P	\$14,546.40
EX80-GRID	Disk Capacity: Raw:192TB, Useable: 156TB, 80TB Full Backup. Includes 2 10 Gigabit Add on Cards	\$138,218	37.5%	\$95,700	EX2-53TBSS1YR-MS-S	\$14,355.00	EX2-53TBSS1YR-MS-P	\$18,183.00
EX120-GRID	Disk Capacity: Raw:288TB, Useable: 234TB, 120TB Full Backup. Includes 3 10 Gigabit Add on Cards	\$201,386	37.5%	\$139,244	EX2-64TBSS1YR-MS-S	\$20,886.53	EX2-64TBSS1YR-MS-P	\$26,456.27
EX2-10S-2PA	10 Gigabit Ethernet Dual Port SFP+ Optical Option for all ExaGrid models except for the EX2000. Includes two qualified SFP+ short-range Modules.	\$2,756	37.5%	\$1,723	EX2-10G-2PA1YR-MS-S	\$258.39	EX2-10G-2PA1YR-MS-P	\$327.29
EX2-10T-2PA	10 Gigabit Ethernet Dual Port SFP+ TWINAX Option for all ExaGrid models except for the EX2000. Does not include twin axial cable.	\$1,633	37.5%	\$1,021	EX2-10G-2PU1YR-MS-S	\$153.12	EX2-10G-2PU1YR-MS-P	\$193.95
EX2-10B-2PA	10 Gigabit Ethernet Dual Port RJ45 10GbseT Option for all ExaGrid models except for the EX2000.	\$2,654	37.5%	\$1,659	EX2-10S-2PA1YR-MS-S	\$248.82	EX2-10S-2PA1YR-MS-P	\$315.17
EX2-40S-2PA	40 Gigabit Ethernet Dual Port QSFP+ Optical Option for the EX40000E and EX40000E-SEC only. Includes two qualified short-range QSFP+ Modules.	\$7,146	37.5%	\$4,466	EX2-10S-2PU1YR-MS-S	\$669.90	EX2-10S-2PU1YR-MS-P	\$848.54
EX2-40T-2PA	40 Gigabit Ethernet Dual Port QSFP+ TWINAX Option for the EX40000E and EX40000E-SEC only. Does not include twin axial cable.	\$3,062	37.5%	\$1,914	EX2-10B-2PA1YR-MS-S	\$287.10	EX2-10B-2PA1YR-MS-P	\$363.66
SEC Systems								
EX-16TB-DB-SEC	Disk Capacity: Raw: 20 TB, Useable: 14.0 TB. 7 TB Full Backup. Disks are encrypted.	\$25,644	37.5%	\$17,705	EX2-7TBSS1YR-MS-S	\$2,655.68	EX2-7TBSS1YR-MS-P	\$3,363.86
EX-23TB-DB-SEC	Disk Capacity: Raw: 26 TB, Useable: 20 TB. 10 TB Full Backup. Disks are encrypted.	\$29,950	37.5%	\$20,767	EX2-10TBSS1YR-MS-S	\$3,115.04	EX2-10TBSS1YR-MS-P	\$3,945.71
EX-32TB-DB-SEC	Disk Capacity: Raw: 32 TB, Useable: 26 TB. 13 TB Full Backup. Disks are encrypted.	\$34,481	37.5%	\$24,627	EX2-13TBSS1YR-MS-S	\$3,694.02	EX2-13TBSS1YR-MS-P	\$4,679.09
EX-48TB-DB-SEC	Disk Capacity: Raw: 56 TB, Useable: 44 TB. 21 TB Full Backup. Disks are encrypted.	\$45,970	37.5%	\$31,932	EX2-21TBSS1YR-MS-S	\$4,789.79	EX2-21TBSS1YR-MS-P	\$6,067.06
EX-72TB-DB-SEC	Disk Capacity: Raw: 72 TB, Useable: 63 TB. 32 TB Full Backup. Disks are encrypted. Includes 1 10 Gigabit Add on Card	\$62,439	37.5%	\$44,660	EX2-32TBSS1YR-MS-S	\$6,699.00	EX2-32TBSS1YR-MS-P	\$8,485.40
EX-96TB-DB-SEC	Disk Capacity: Raw:96 TB, Useable: 78 TB. 40 TB Full Backup. Disks are encrypted. Includes 1 10 Gigabit Add on Card	\$76,044	37.5%	\$53,847	EX2-53TBSS1YR-MS-S	\$8,077.08	EX2-53TBSS1YR-MS-P	\$10,230.97
EX61-GRID-SEC	Disk Capacity: Raw:152TB, Useable: 122TB, 61TB Full Backup. Disks are encrypted. Includes 2 10 Gigabit Add on Cards	\$116,719	37.5%	\$81,313	EX2-64TBSS1YR-MS-S	\$12,196.97	EX2-64TBSS1YR-MS-P	\$15,449.49
EX80-GRID-SEC	Disk Capacity: Raw:192TB, Useable: 156TB, 80TB Full Backup. Disks are encrypted. Includes 2 10 Gigabit Add on Cards	\$146,327	37.5%	\$101,314	EX2-85TBSS1YR-MS-S	\$15,197.16	EX2-85TBSS1YR-MS-P	\$19,249.74
EX120-GRID-SEC	Disk Capacity: Raw:288TB, Useable: 234TB, 120TB Full Backup. Disks are encrypted. Includes 3 10 Gigabit Add on Cards	\$213,201	37.5%	\$147,412	EX2-96TBSS1YR-MS-S	\$22,111.87	EX2-96TBSS1YR-MS-P	\$28,008.37

Maintenance and Support

Note: Maintenance and support is calculated and paid as a percentage of the actual price paid for the system (paid up-front, yearly)

- Point releases
- Full version releases
- Phone support (5x8)- 2 hour business day response
- Email support (5x8) - 2 hour business day response
- Alert notification and remote reconciliation
- HW repair: replacement part shipped for next business day delivery (customer replace)
- Pricing effective October 2016