



# Municipality Restructures Backup Environment with ExaGrid-Veeam, Cuts Backup Window by 40%



USA

## Key Benefits:

- Using ExaGrid and Veeam as a single solution simplifies data management
- 40% reduction of daily backup window
- Interface is easy to navigate, so restoring lost files can be done by interns
- 'Phenomenal' ExaGrid customer support guides IT staff to organize and optimize environment

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**Ethan Hussong**  
IT Systems Engineer

## Customer Overview

*The Village of Northbrook is a vibrant suburban community of over 35,000 residents, located about 25 miles north of Chicago, in northern Cook County, Illinois.*

## Leveraging ExaGrid to Organize Environment

When Ethan Hussong started as the Village of Northbrook's IT systems engineer, the backup environment was comprised of a variety of solutions which made backups difficult to manage. "When I started, the Village used a myriad of storage solutions that were randomly distributed across the Village in various locations. Backups were all over the place, and we had multiple repositories – there was no real rhyme or reason to it."

The Village's environment had been split evenly between physical servers backed up using Veritas Backup Exec and virtual servers backed up using Veeam, and Hussong found this environment difficult to work with. "There was constant confusion around finding and accessing backups, and it was hard to understand how things were connected. I found that each storage solution used its own methods, and if the solution was connected directly through a server, I would have to proxy the information through the server."

In order to organize its environment and streamline backups, the Village decided to switch all backups to a single storage solution. Its ExaGrid system was expanded by adding a third, larger appliance and Hussong worked to virtualize the environment, transitioning 45 combined virtual and physical servers into 65 virtual servers. Once the entire environment was virtualized, Hussong was able to use Veeam exclusively.

Hussong has been very pleased with the transition. "It had been difficult to keep our backups organized when they were all over the place. Now that they have all been moved to our ExaGrid system, we can clearly see how much space each share is taking up and how much deduplication is achieved. Using ExaGrid has provided huge value in understanding what we have and has simplified how we manage our data."



## Daily Backup Window Reduced by 40%

The Village has a wide variety of data to back up. Its two data centers run a nightly replication of critical VMs between the sites, and also has its ExaGrid system at a third offsite location to which backups are run.

Hussong runs full VM backups on a daily, weekly, and monthly basis. Daily backups take up to eight hours, which is a significant improvement. "We had some challenges with our daily backups in the past, as they would often run 20 hours or more, and the backup would often finish right before it was about to kick off again or even continue past the next scheduled backup job start time. We have really improved the backup window by restructuring the way that we are backing up our data now."

ExaGrid writes backups directly to a disk-cache Landing Zone, avoiding inline processing and ensuring the highest possible backup performance, which results in the shortest backup window. Adaptive Deduplication performs deduplication and replication in parallel with backups for a strong recovery point (RPO). As data is being deduplicated to the repository, it can also be replicated to a second ExaGrid site or the public cloud for disaster recovery (DR).

## Straightforward Data Restores

In addition to more efficient backups, Hussong has found that ExaGrid has improved the process of restoring data. "Now that we have virtualized and organized our environment and are able to use a single interface, we can retrieve exactly what we need, and that has really saved our bacon a couple of times! We once had an email catastrophe where one of our critical users actually lost a number of their email folders in a migration. We were able to use the Veeam backups from ExaGrid and restore the entire folders of emails dating back for years just by being able to navigate at an application level and specifically pull out this user's email. What was really great was that restoring data is so straightforward, we were able to have one of our interns do it. It didn't even require engineer-level support!

"On another occasion, when a VM had a break in connectivity with vMotion in one cluster, we were able to shut it off, run a backup, and then restore it at the other cluster. We were able to bypass VMware connectivity issues by using the backup," said Hussong. ExaGrid and Veeam can instantly recover a VMware virtual machine by running it directly from the ExaGrid appliance in the event that the primary storage VM becomes unavailable. This is possible because of ExaGrid's "landing zone" – a high-speed cache on the ExaGrid appliance that retains the most recent backups in complete form. Once the primary storage environment has been brought back to a working state, the VM running on the ExaGrid appliance can then be migrated to primary storage for continued operation.



## 'Phenomenal' Customer Support

Hussong considers ExaGrid's support model one of the best benefits of working with the system. The ExaGrid system was designed to be easy to set up and operate. ExaGrid's industry-leading level 2 senior support engineers are assigned to individual customers, ensuring they always work with the same engineer. Customers never have to repeat themselves to various support staff, and issues get resolved quickly.

"I've worked with my ExaGrid support engineer, Glenn, on many things – he has helped guide us through reconfiguration and expansion of our system, and how to best manage things when the rest of our environment was a mess so that we could maximize our ExaGrid system. He is the reason that our environment is in such great shape today.

"I came into this job not being a storage or IT expert. I'm an IT generalist and was unfamiliar with the world of storage and backup administration previously. Our ExaGrid support engineer has been patient and insightful. He is also very honest and straightforward, which is something that I really appreciate. He has helped us isolate problems and find solutions for them, whether they are with ExaGrid or Veeam. Glenn is fantastic – our trust in the ExaGrid solution comes in large measure directly from him, and he is a major reason that we will continue to use ExaGrid. He has always been there when we've needed him."

## ExaGrid and Veeam

Veeam's backup solutions and ExaGrid's Tiered Backup Storage combine for the industry's fastest backups, fastest restores, a scale-out storage system as data grows, and a strong ransomware recovery story – all at the lowest cost.

## ExaGrid-Veeam Combined Dedupe

Veeam uses changed block tracking to perform a level of data deduplication. ExaGrid allows Veeam deduplication and Veeam dedupe-friendly compression to stay on. ExaGrid will increase Veeam's deduplication by a factor of about 7:1 to a total combined deduplication ratio of 14:1, reducing the storage required and saving on storage costs up front and over time.

## About ExaGrid

ExaGrid provides Tiered Backup Storage with a unique disk-cache Landing Zone that enables fastest backups and restores, a Repository Tier that offers the lowest cost for long-term retention and enables ransomware recovery, and scale-out architecture which includes full appliances with up to 2.7PB full backup in a single system.

Learn more at [www.exagrid.com](http://www.exagrid.com).